



TTI SUCCESS INSIGHTS®
UNITED KINGDOM

DISC MODULE 4 APPLICATIONS

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APPLICATIONS

Team Building

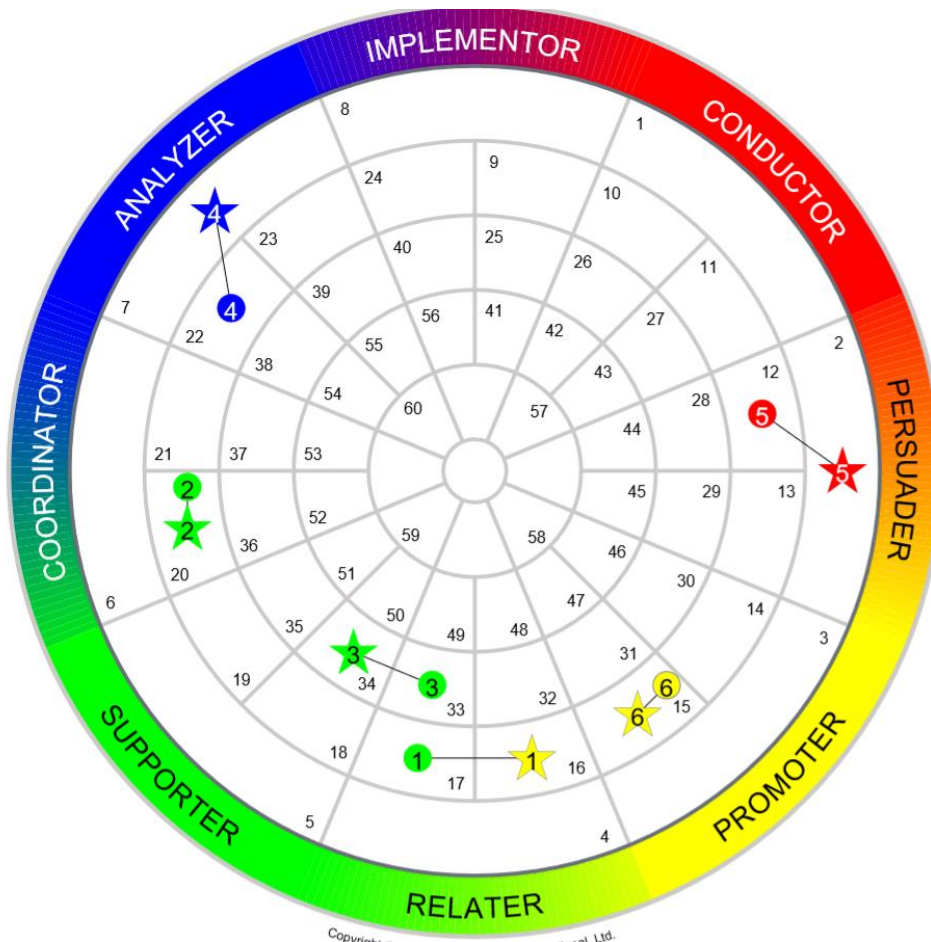
Recruitment and Selection

Coaching and Debriefing



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THE WHEEL



Great for comparing behaviours

Not to be used for feedback



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TEAM BEHAVIOURAL

In pairs, perform the wheel group activity.



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JOB BENCHMARK



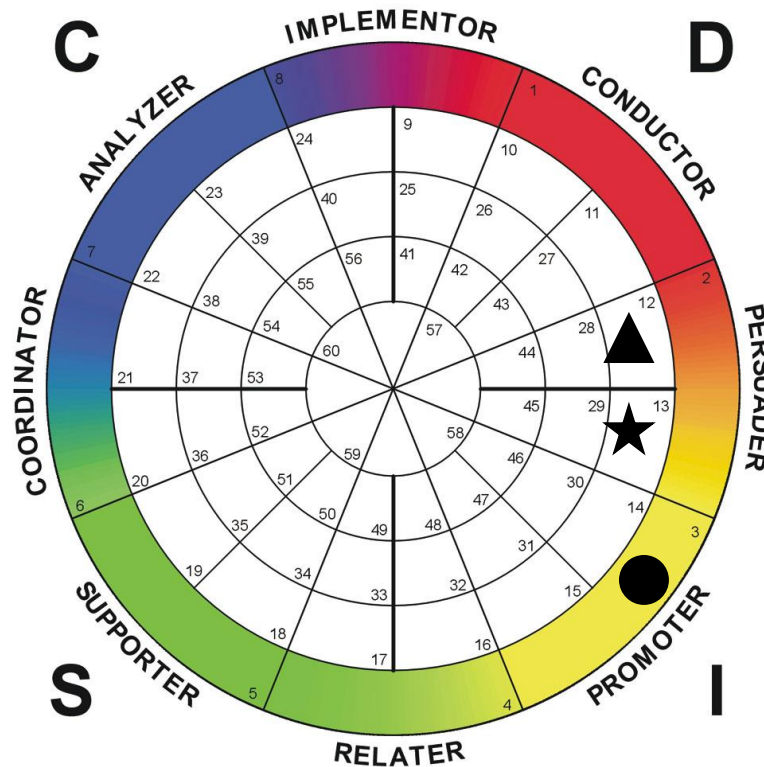
Workplace Behaviours.pdf



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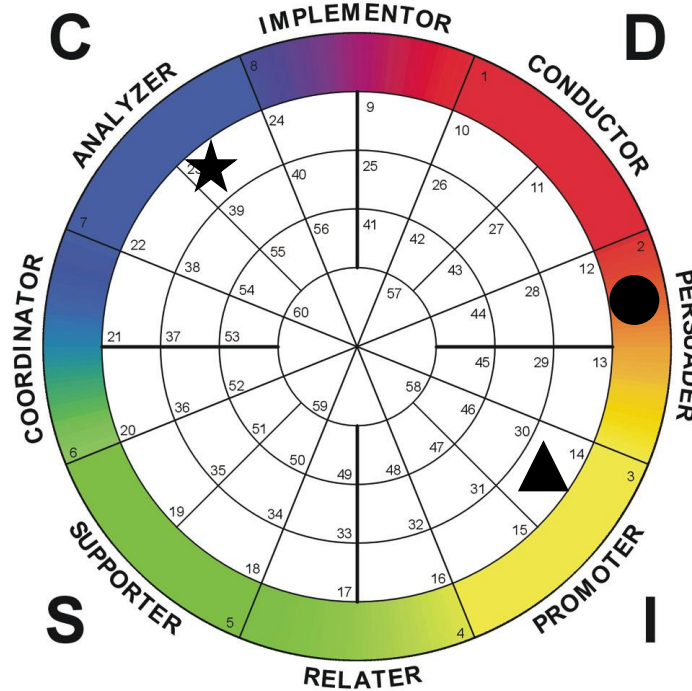
TTISI WHEEL

Natural = ●
Adapted = ★
Benchmark = ▲

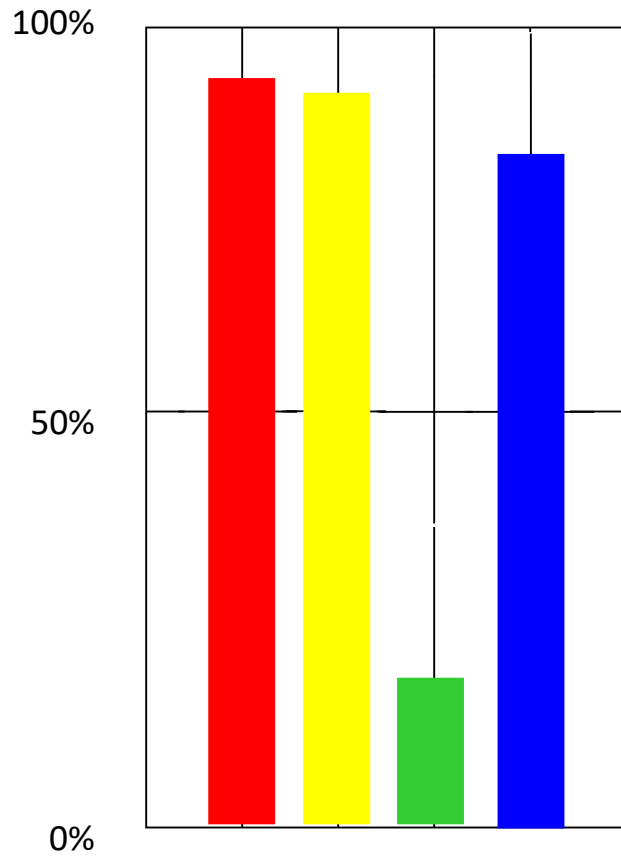


TTISI WHEEL 2

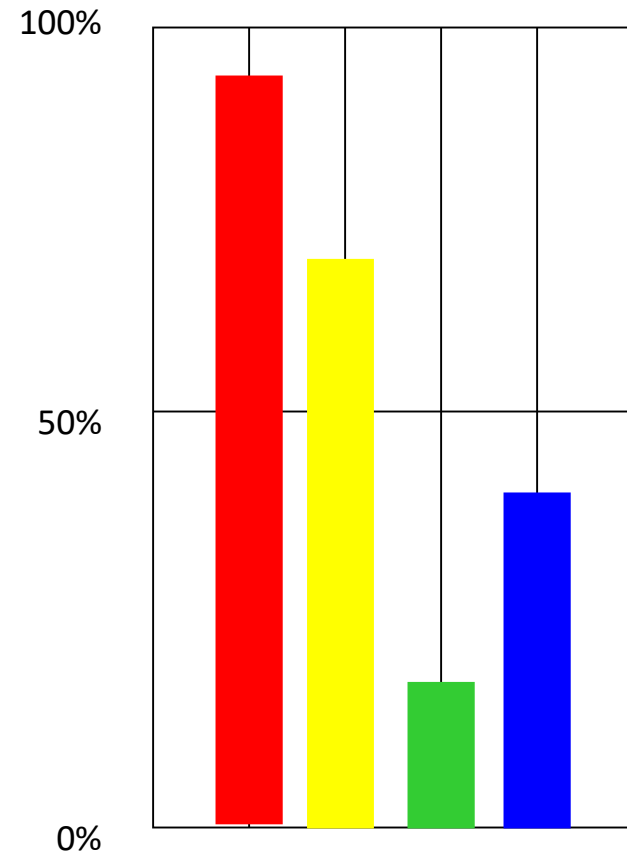
Natural = ●
Adapted = ★
Benchmark = ▲



COACHING & DEBRIEFING



Adapted Behaviour



Natural Behaviour

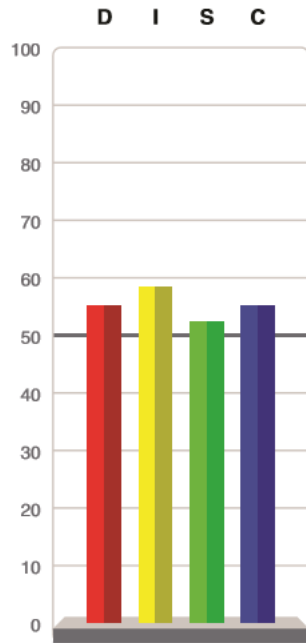


DEBRIEF STEPS

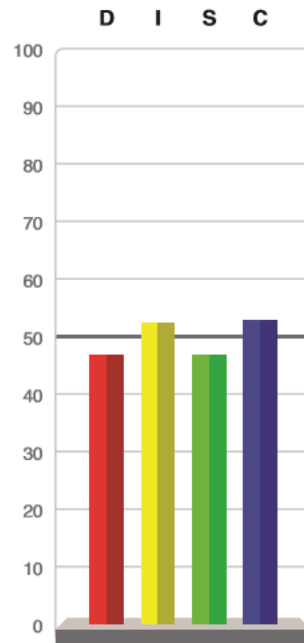
- 3 Reports
 - Overview of Behaviour and the 4 styles
 - Overview of Natural Behaviour
 - Overview of Adapted Behaviour
 - Overview of Natural vs Adapted
 - Disparity and Questions
-
- Exercise – Prepare Your Questions!



UNUSUAL GRAPHS



OVER SHIFT
All plotting points
above the energy line.



TIGHT
All plotting points
near the energy line
(45 to 55 percent).

Natural Style:

Adapted Style:



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